

2017 - 2018 CANADA GOODYEAR & DUNLOP WINTER TIRE PROGRAM

Brand	Matl No	Product Code	Line	Description	Pure Size	Prefix	Sect	AR	Rim	Load	SS	Dealer Base Price	2017 Invoice Firm	2017 Invoice Firm	2017 Invoice Firm	Order Qty	& EOI Level %	Comments
													100 Unit w 4% EOI	151-250 Unit w 5% EOI	250+ Unit w 6% EOI			
GYR	219629	766105355	Ultra Grip Winter	175/70R14 84T SL ULTRA GRIP WINTER	175/70R14		175	70	14	SL	T	\$ 90.45	\$ 75.54	\$ 74.76	\$ 73.97			
GYR	219630	766476355	Ultra Grip Winter	185/70R14 88T SL ULTRA GRIP WINTER	185/70R14		185	70	14	SL	T	\$ 94.30	\$ 78.76	\$ 77.94	\$ 77.12			
GYR	219631	766736355	Ultra Grip Winter	195/70R14 91T SL ULTRA GRIP WINTER	195/70R14		195	70	14	SL	T	\$ 94.65	\$ 79.05	\$ 78.23	\$ 77.40			
GYR	219632	766360355	Ultra Grip Winter	175/65R14 82T SL ULTRA GRIP WINTER	175/65R14		175	65	14	SL	T	\$ 99.00	\$ 82.68	\$ 81.82	\$ 80.96			
GYR	219633	766106355	Ultra Grip Winter	185/65R14 86T SL ULTRA GRIP WINTER	185/65R14		185	65	14	SL	T	\$103.05	\$ 86.07	\$ 85.17	\$ 84.27			
GYR	219634	766474355	Ultra Grip Winter	185/60R14 82T SL ULTRA GRIP WINTER	185/60R14		185	60	14	SL	T	\$105.90	\$ 88.45	\$ 87.53	\$ 86.61			
GYR	219635	766737355	Ultra Grip Winter	235/75R15 105T SL ULTRA GRIP WINTER	235/75R15		235	75	15	SL	T	\$136.00	\$113.59	\$112.40	\$111.22			
GYR	219636	766738355	Ultra Grip Winter	205/70R15 96T SL ULTRA GRIP WINTER	205/70R15		205	70	15	SL	T	\$113.65	\$ 94.92	\$ 93.93	\$ 92.94			
GYR	219637	766280355	Ultra Grip Winter	215/70R15 98T SL ULTRA GRIP WINTER	215/70R15		215	70	15	SL	T	\$117.30	\$ 97.97	\$ 96.95	\$ 95.93			
GYR	219638	766259355	Ultra Grip Winter	185/65R15 88T SL ULTRA GRIP WINTER	185/65R15		185	65	15	SL	T	\$108.40	\$ 90.54	\$ 89.59	\$ 88.65			
GYR	219639	766477355	Ultra Grip Winter	195/65R15 91T SL ULTRA GRIP WINTER	195/65R15		195	65	15	SL	T	\$110.80	\$ 92.54	\$ 91.58	\$ 90.61			
GYR	219640	766478355	Ultra Grip Winter	205/65R15 94T SL ULTRA GRIP WINTER	205/65R15		205	65	15	SL	T	\$118.10	\$ 98.64	\$ 97.61	\$ 96.58			
GYR	219641	766739355	Ultra Grip Winter	185/60R15 84T SL ULTRA GRIP WINTER	185/60R15		185	60	15	SL	T	\$108.80	\$ 90.87	\$ 89.92	\$ 88.98			
GYR	219642	766740355	Ultra Grip Winter	195/60R15 88T SL ULTRA GRIP WINTER	195/60R15		195	60	15	SL	T	\$111.90	\$ 93.46	\$ 92.49	\$ 91.51			
GYR	219643	766741355	Ultra Grip Winter	205/60R15 91T SL ULTRA GRIP WINTER	205/60R15		205	60	15	SL	T	\$115.55	\$ 96.51	\$ 95.50	\$ 94.50			
GYR	219644	766706358	Ultra Grip Winter	215/60R15 94T SL ULTRA GRIP WINTER	215/60R15		215	60	15	SL	T	\$122.30	\$102.14	\$101.08	\$100.02			
GYR	219645	766709358	Ultra Grip Winter	195/55R15 85T SL ULTRA GRIP WINTER	195/55R15		195	55	15	SL	T	\$124.40	\$103.90	\$102.82	\$101.73			
GYR	226604	766758355	Ultra Grip Winter	205/65R16 96T SL ULTRA GRIP WINTER	205/65R16		205	65	16	SL	T	\$132.55	\$110.71	\$109.55	\$108.40			
GYR	219646	766016355	Ultra Grip Winter	215/65R16 98T SL ULTRA GRIP WINTER	215/65R16		215	65	16	SL	T	\$138.70	\$115.84	\$114.64	\$113.43			
GYR	219647	766714358	Ultra Grip Winter	225/65R16 100T SL ULTRA GRIP WINTER	225/65R16		225	65	16	SL	T	\$144.20	\$120.44	\$119.18	\$117.93			
GYR	223554	766207358	Ultra Grip Winter	235/65R16 103T SL ULTRA GRIP WINTER	235/65R16		235	65	16	SL	T	\$153.65	\$128.33	\$126.99	\$125.65			
GYR	219649	766212358	Ultra Grip Winter	205/60R16 92T SL ULTRA GRIP WINTER	205/60R16		205	60	16	SL	T	\$128.60	\$107.41	\$106.29	\$105.17			
GYR	219650	766562358	Ultra Grip Winter	215/60R16 95T SL ULTRA GRIP WINTER	215/60R16		215	60	16	SL	T	\$138.00	\$115.26	\$114.06	\$112.86			
GYR	219651	766715358	Ultra Grip Winter	225/60R16 98T SL ULTRA GRIP WINTER	225/60R16		225	60	16	SL	T	\$138.90	\$116.01	\$114.80	\$113.59			
GYR	219652	766716358	Ultra Grip Winter	235/60R16 100T SL ULTRA GRIP WINTER	235/60R16		235	60	16	SL	T	\$151.70	\$126.70	\$125.38	\$124.06			
GYR	219653	766718358	Ultra Grip Winter	205/55R16 91T SL ULTRA GRIP WINTER	205/55R16		205	55	16	SL	T	\$137.85	\$115.13	\$113.93	\$112.73			
GYR	219654	766719358	Ultra Grip Winter	215/65R17 99T SL ULTRA GRIP WINTER	215/65R17		215	65	17	SL	T	\$156.15	\$130.42	\$129.06	\$127.70			
GYR	219655	766720358	Ultra Grip Winter	225/65R17 102T SL ULTRA GRIP WINTER	225/65R17		225	65	17	SL	T	\$166.05	\$138.68	\$137.24	\$135.80			
GYR	219656	766722358	Ultra Grip Winter	235/65R17 104T SL ULTRA GRIP WINTER	235/65R17		235	65	17	SL	T	\$177.00	\$147.83	\$146.29	\$144.75			
GYR	219657	766723358	Ultra Grip Winter	225/60R17 99T SL ULTRA GRIP WINTER	225/60R17		225	60	17	SL	T	\$168.80	\$140.98	\$139.51	\$138.04			
GYR	219658	766597358	Ultra Grip Winter	215/55R17 94T SL ULTRA GRIP WINTER	215/55R17		215	55	17	SL	T	\$170.50	\$142.40	\$140.92	\$139.43			
GYR	219659	766726358	Ultra Grip Winter	225/55R17 97T SL ULTRA GRIP WINTER	225/55R17		225	55	17	SL	T	\$178.15	\$148.79	\$147.24	\$145.69			
GYR	219660	766599358	Ultra Grip Winter	235/55R17 99T SL ULTRA GRIP WINTER	235/55R17		235	55	17	SL	T	\$182.20	\$152.17	\$150.59	\$149.00			
GYR	219661	766600358	Ultra Grip Winter	225/50R17 94T SL ULTRA GRIP WINTER	225/50R17		225	50	17	SL	T	\$192.00	\$160.36	\$158.69	\$157.02			
GYR	219662	766553358	Ultra Grip Winter	235/60R18 107T XL ULTRA GRIP WINTER	235/60R18		235	60	18	XL	T	\$220.75	\$184.37	\$182.45	\$180.53			
GYR	219663	766733358	Ultra Grip Winter	235/55R18 100T SL ULTRA GRIP WINTER	235/55R18		235	55	18	SL	T	\$218.45	\$182.45	\$180.55	\$178.65			
GYR	219664	766734358	Ultra Grip Winter	245/55R19 103T SL ULTRA GRIP WINTER	245/55R19		245	55	19	SL	T	\$235.75	\$196.90	\$194.85	\$192.80			
GYR	209306	780504404	Ultra Grip Ice	P255/65R18 109Q SL ULTRA GRIP ICE	255/65R18	P	255	65	18	SL	Q	\$259.95	\$217.11	\$214.85	\$212.59			
GYR	209307	780505404	Ultra Grip Ice	P255/60R19 108Q SL ULTRA GRIP ICE	255/60R19	P	255	60	19	SL	Q	\$282.45	\$235.90	\$233.44	\$230.99			
GYR	217093	780584350	UltraGrip Ice WRT	195/65R15 91S SL ULTRA GRIP ICE WRT BSW	195/65R15		195	65	15	SL	S	\$141.40	\$118.10	\$116.87	\$115.64			
GYR	217085	780560350	UltraGrip Ice WRT	215/65R16 98S SL ULTRA GRIP ICE WRT BSW	215/65R16		215	65	16	SL	S	\$174.70	\$145.91	\$144.39	\$142.87			
GYR	224111	780327350	UltraGrip Ice WRT	225/65R16 100S SL ULTRA GRIP ICE WRT BSW	225/65R16		225	65	16	SL	S	\$181.00	\$151.17	\$149.60	\$148.02			
GYR	217087	780703350	UltraGrip Ice WRT	235/65R16 103S SL ULTRA GRIP ICE WRT BSW	235/65R16		235	65	16	SL	S	\$191.40	\$159.86	\$158.19	\$156.53			
GYR	217101	780212350	UltraGrip Ice WRT	205/60R16 92T SL ULTRA GRIP ICE WRT BSW	205/60R16		205	60	16	SL	T	\$164.35	\$137.27	\$135.84	\$134.41			
GYR	217088	780562350	UltraGrip Ice WRT	215/60R16 95T SL ULTRA GRIP ICE WRT BSW	215/60R16		215	60	16	SL	T	\$172.30	\$143.90	\$142.41	\$140.91			
GYR	217089	780034350	UltraGrip Ice WRT	225/60R16 98S SL ULTRA GRIP ICE WRT BSW	225/60R16		225	60	16	SL	S	\$183.00	\$152.84	\$151.25	\$149.66			
GYR	217090	780328350	UltraGrip Ice WRT	235/60R16 100S SL ULTRA GRIP ICE WRT BSW	235/60R16		235	60	16	SL	S	\$192.95	\$161.15	\$159.47	\$157.79			
GYR	217091	780563350	UltraGrip Ice WRT	205/55R16 94T XL ULTRA GRIP ICE WRT BSW	205/55R16		205	55	16	XL	T	\$181.80	\$151.84	\$150.26	\$148.68			
GYR	217092	780583350	UltraGrip Ice WRT	215/55R16 97S XL ULTRA GRIP ICE WRT BSW	215/55R16		215	55	16	XL	S	\$197.15	\$164.66	\$162.94	\$161.23			
GYR	217094	780585350	UltraGrip Ice WRT	215/65R17 99S SL ULTRA GRIP ICE WRT BSW	215/65R17		215	65	17	SL	S	\$187.90	\$156.93	\$155.30	\$153.66			
GYR	217095	780712350	UltraGrip Ice WRT	225/65R17 102S SL ULTRA GRIP ICE WRT BSW	225/65R17		225	65	17	SL	S	\$193.80	\$161.86	\$160.18	\$158.49			
GYR	224112	780752350	UltraGrip Ice WRT	225/60R17 99S SL ULTRA GRIP ICE WRT BSW	225/60R17		225	60	17	SL	S	\$198.40	\$165.70	\$163.98	\$162.25			

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													100 Unit w 4% EOI	151-250 Unit w 5% EOI	250+ Unit w 6% EOI			
GYR	217084	780559350	UltraGrip Ice WRT	235/60R17 102S SL ULTRA GRIP ICE WRT BSW	235/60R17			235	60	17	SL	S	\$207.45	\$173.26	\$171.46	\$169.65		
GYR	217097	780597350	UltraGrip Ice WRT	215/55R17 94T SL ULTRA GRIP ICE WRT BSW	215/55R17			215	55	17	SL	T	\$215.85	\$180.28	\$178.40	\$176.52		
GYR	217098	780598350	UltraGrip Ice WRT	225/55R17 101T XL ULTRA GRIP ICE WRT BSW	225/55R17			225	55	17	XL	T	\$221.25	\$184.79	\$182.86	\$180.94		
GYR	217099	780599350	UltraGrip Ice WRT	235/55R17 99T SL ULTRA GRIP ICE WRT BSW	235/55R17			235	55	17	SL	T	\$230.30	\$192.35	\$190.34	\$188.34		
GYR	221092	780641350	UltraGrip Ice WRT	215/50R17 95T XL ULTRA GRIP ICE WRT BSW	215/50R17			215	50	17	XL	T	\$244.75	\$204.42	\$202.29	\$200.16		
GYR	217100	780600350	UltraGrip Ice WRT	225/50R17 94T SL ULTRA GRIP ICE WRT BSW	225/50R17			225	50	17	SL	T	\$251.70	\$210.22	\$208.03	\$205.84		
GYR	221093	780642350	UltraGrip Ice WRT	215/45R17 87T SL ULTRA GRIP ICE WRT BSW	215/45R17			215	45	17	SL	T	\$240.85	\$201.16	\$199.06	\$196.97		
GYR	221091	780640350	UltraGrip Ice WRT	225/45R17 94T XL ULTRA GRIP ICE WRT BSW	225/45R17			225	45	17	XL	T	\$250.15	\$208.93	\$206.75	\$204.57		
GYR	217057	780552350	UltraGrip Ice WRT	235/65R18 106S SL ULTRA GRIP ICE WRT BSW	235/65R18			235	65	18	SL	S	\$256.25	\$214.02	\$211.79	\$209.56		
GYR	217058	780553350	UltraGrip Ice WRT	235/60R18 107T XL ULTRA GRIP ICE WRT BSW	235/60R18			235	60	18	XL	T	\$249.90	\$208.72	\$206.54	\$204.37		
GYR	217059	780554350	UltraGrip Ice WRT	245/60R18 105S SL ULTRA GRIP ICE WRT BSW	245/60R18			245	60	18	SL	S	\$257.90	\$215.40	\$213.15	\$210.91		
GYR	221094	780643350	UltraGrip Ice WRT	225/55R18 98T SL ULTRA GRIP ICE WRT BSW	225/55R18			225	55	18	SL	T	\$267.30	\$223.25	\$220.92	\$218.60		
GYR	217081	780556350	UltraGrip Ice WRT	235/55R18 100T SL ULTRA GRIP ICE WRT BSW	235/55R18			235	55	18	SL	T	\$253.55	\$211.76	\$209.56	\$207.35		
GYR	217082	780557350	UltraGrip Ice WRT	255/55R18 109S XL ULTRA GRIP ICE WRT BSW	255/55R18			255	55	18	XL	S	\$270.50	\$225.92	\$223.57	\$221.21		
GYR	217083	780558350	UltraGrip Ice WRT	225/50R18 95S SL ULTRA GRIP ICE WRT BSW	225/50R18			225	50	18	SL	S	\$277.95	\$232.14	\$229.73	\$227.31		
GYR	221097	780689350	UltraGrip Ice WRT	235/50R18 97T SL ULTRA GRIP ICE WRT BSW	235/50R18			235	50	18	SL	T	\$284.80	\$237.86	\$235.39	\$232.91		
GYR	221095	780670350	UltraGrip Ice WRT	225/45R18 91T SL ULTRA GRIP ICE WRT BSW	225/45R18			225	45	18	SL	T	\$269.55	\$225.13	\$222.78	\$220.44		
GYR	221096	780687350	UltraGrip Ice WRT	235/45R18 94T SL ULTRA GRIP ICE WRT BSW	235/45R18			235	45	18	SL	T	\$279.50	\$233.44	\$231.01	\$228.58		
GYR	217054	780550350	UltraGrip Ice WRT	235/55R19 101T SL ULTRA GRIP ICE WRT BSW	235/55R19			235	55	19	SL	T	\$260.30	\$217.40	\$215.14	\$212.87		
GYR	217055	780551350	UltraGrip Ice WRT	245/55R19 103S SL ULTRA GRIP ICE WRT BSW	245/55R19			245	55	19	SL	S	\$285.95	\$238.83	\$236.34	\$233.85		
GYR	217053	780549350	UltraGrip Ice WRT	245/50R20 102S SL ULTRA GRIP ICE WRT BSW	245/50R20			245	50	20	SL	S	\$305.55	\$255.20	\$252.54	\$249.88		
GYR	216741	754566371	UltraGrip Ice WRT (P)	245/75R16 111S SL ULTRAGRIP ICE WRT BSW	245/75R16			245	75	16	SL	S	\$213.55	\$178.36	\$176.50	\$174.64		
GYR	216726	754150371	UltraGrip Ice WRT (P)	225/70R16 103S SL ULTRAGRIP ICE WRT BSW	225/70R16			225	70	16	SL	S	\$194.70	\$162.61	\$160.92	\$159.23		
GYR	216727	754568371	UltraGrip Ice WRT (P)	235/70R16 106S SL ULTRAGRIP ICE WRT BSW	235/70R16			235	70	16	SL	S	\$203.45	\$169.92	\$168.15	\$166.38		
GYR	216728	754213371	UltraGrip Ice WRT (P)	245/70R16 107S SL ULTRAGRIP ICE WRT BSW	245/70R16			245	70	16	SL	S	\$212.15	\$177.19	\$175.34	\$173.50		
GYR	216729	754567371	UltraGrip Ice WRT (P)	255/70R16 111S SL ULTRAGRIP ICE WRT BSW	255/70R16			255	70	16	SL	S	\$216.65	\$180.95	\$179.06	\$177.18		
GYR	216730	754564371	UltraGrip Ice WRT (P)	265/70R16 112S SL ULTRAGRIP ICE WRT BSW	265/70R16			265	70	16	SL	S	\$227.20	\$189.76	\$187.78	\$185.80		
GYR	216745	754154371	UltraGrip Ice WRT (P)	265/70R17 115S SL ULTRAGRIP ICE WRT BSW	265/70R17			265	70	17	SL	S	\$240.60	\$200.95	\$198.86	\$196.76		
GYR	216742	754640371	UltraGrip Ice WRT (P)	235/65R17 104S SL ULTRAGRIP ICE WRT BSW	235/65R17			235	65	17	SL	S	\$207.35	\$173.18	\$171.37	\$169.57		
GYR	216743	754151371	UltraGrip Ice WRT (P)	245/65R17 107S SL ULTRAGRIP ICE WRT BSW	245/65R17			245	65	17	SL	S	\$221.20	\$184.75	\$182.82	\$180.90		
GYR	216744	754153371	UltraGrip Ice WRT (P)	265/65R17 112S SL ULTRAGRIP ICE WRT BSW	265/65R17			265	65	17	SL	S	\$252.00	\$210.47	\$208.28	\$206.09		
GYR	217056	754524371	UltraGrip Ice WRT (P)	255/70R18 113S SL ULTRAGRIP ICE WRT BSW	255/70R18			255	70	18	SL	S	\$244.70	\$204.37	\$202.24	\$200.12		
GYR	221102	754644371	UltraGrip Ice WRT (P)	265/65R18 114S SL ULTRAGRIP ICE WRT BSW	265/65R18			265	65	18	SL	S	\$288.30	\$240.79	\$238.28	\$235.77		
GYR	221100	754638371	UltraGrip Ice WRT (P)	275/65R18 116S SL ULTRAGRIP ICE WRT BSW	275/65R18			275	65	18	SL	S	\$297.00	\$248.05	\$245.47	\$242.89		
GYR	217060	754525371	UltraGrip Ice WRT (P)	265/60R18 110S SL ULTRAGRIP ICE WRT BSW	265/60R18			265	60	18	SL	S	\$281.10	\$234.77	\$232.33	\$229.88		
GYR	221099	754636371	UltraGrip Ice WRT (P)	275/55R20 113S SL ULTRAGRIP ICE WRT BSW	275/55R20			275	55	20	SL	S	\$322.75	\$269.56	\$266.75	\$263.94		
GYR	216746	268607372	UltraGrip Ice WRT LT	LT245/75R16 120Q E ULTRA GRIP ICE WRT TL	245/75R16	LT		245	75	16	E	Q	\$285.15	\$238.16	\$235.68	\$233.20		
GYR	216747	268610372	UltraGrip Ice WRT LT	LT265/75R16 123Q E ULTRA GRIP ICE WRT TL	265/75R16	LT		265	75	16	E	Q	\$295.95	\$247.18	\$244.60	\$242.03		
GYR	216750	268290372	UltraGrip Ice WRT LT	LT245/75R17 121Q E ULTRA GRIP ICE WRT TL	245/75R17	LT		245	75	17	E	Q	\$295.30	\$246.63	\$244.07	\$241.50		
GYR	216748	268598372	UltraGrip Ice WRT LT	LT245/70R17 119Q E ULTRA GRIP ICE WRT TL	245/70R17	LT		245	70	17	E	Q	\$304.95	\$254.69	\$252.04	\$249.39		
GYR	216749	268289372	UltraGrip Ice WRT LT	LT265/70R17 121Q E ULTRA GRIP ICE WRT TL	265/70R17	LT		265	70	17	E	Q	\$324.50	\$271.02	\$268.20	\$265.38		
GYR	216761	268600372	UltraGrip Ice WRT LT	LT275/70R18 125Q E ULTRA GRIP ICE WRT TL	275/70R18	LT		275	70	18	E	Q	\$341.10	\$284.89	\$281.92	\$278.95		
GYR	118468	147354070	Eagle Ult Grp GW2	P225/60R16 97V SL EAG ULTRA GRIP GW2	225/60R16	P		225	60	16	SL	V	\$183.50	\$153.26	\$151.66	\$150.07		Police Winter
GYR	220014	166043528	Eagle Ultr Grp GW3	265/60R17 108H SL EAG ULTRA GRIP GW3 VSB	265/60R17			265	70	17	SL	H	\$255.55	\$213.44	\$211.21	\$208.99		Police Winter
GYR	198865	166579530	Eagle Ultr Grp GW3	P235/55R17 98V SL EAG ULTRA GRIP GW3 VSB	235/55R17	P		235	55	17	SL	V	\$232.75	\$194.39	\$192.37	\$190.34		Police Winter
GYR	204455	166585530	Eagle Ultr Grp GW3	P225/60R18 99V SL EAG ULTRA GRIP GW3 VSB	225/60R18	P		225	60	18	SL	V	\$245.70	\$205.21	\$203.07	\$200.93		Police Winter
GYR	220012	166042528	Eagle Ultr Grp GW3	245/55R18 103V SL EAG ULTRA GRIP GW3 VSB	245/55R18			245	55	18	SL	V	\$291.05	\$243.08	\$240.55	\$238.02		Police Winter
GYR	220011	166041528	Eagle Ultr Grp GW3	235/50R18 101V XL EAG ULTRA GRIP GW3 VSB	235/50R18			235	50	18	XL	V	\$284.80	\$237.86	\$235.39	\$232.91		Police Winter
GYR	221673	166040531	Eagle UltGrp GW3 ROF	195/55R16 87H SL EAG ULT GRP GW3 STR RSC	195/55R16			195	55	16	SL	H	\$238.15	\$198.90	\$196.83	\$194.76		
GYR	208493	166052531	Eagle UltGrp GW3 ROF	225/50R17 94H SL EAG ULT GRP GW3 STR RSC	225/50R17			225	50	17	SL	H	\$314.85	\$262.96	\$260.22	\$257.48		
GYR	206228	754647960	Ultra Grip SUV ROF	255/55R18 109H XL ULTRA GRIP SUV STR RSC	255/55R18			255	55	18	XL	H	\$383.40	\$320.22	\$316.88	\$313.54		
GYR	209368	754283318	Ultra Grip SUV ROF	255/50R19 107H XL ULTRA GRIP SUV STR RSC	255/50R19			255	50	19	XL	H	\$477.05	\$398.43	\$394.28	\$390.13		
GYR	227929	117820373	Ultra Grip 8 Performance	195/55R16 87H SL ULT GRIP 8 PERF STR	195/55R16			195	55	16	SL	H	\$197.70	\$165.12	\$163.40	\$161.68		
GYR	226214	117767373	Ultra Grip 8 Performance	205/50R17 93V XL ULT GRIP 8 PERFORMANCE	205/50R17			205	50	17	XL	V	\$243.20	\$203.12	\$201.00	\$198.89		

Brand	Matl No	Product Code	Line	Description	Pure Size	Prefix	Sect	AR	Rim	Load	SS	Dealer Base Price	2017 Invoice Firm	2017 Invoice Firm	2017 Invoice Firm	Order Qty	& EOI Level	Comments	
													100 Unit w 4% EOI	151-250 Unit w 5% EOI	250+ Unit w 6% EOI				%
GYR	230514	117847373	Ultra Grip 8 Performance	255/60R18 108H SL ULT GRIP 8 PERFORM A0	255/60R18			255	60	18	SL	H	\$297.80	\$248.72	\$246.13	\$243.54			
GYR	226514	117778373	Ultra Grip 8 Performance	245/45R18 100V XL ULT GRIP PERF STR MO	245/45R18			245	45	18	XL	V	\$356.70	\$297.92	\$294.81	\$291.71			
GYR	226219	117775373	Ultra Grip 8 Performance	225/40R18 92V XL ULT GRIP 8 PERFORMANCE	225/40R18			225	40	18	XL	V	\$314.90	\$263.00	\$260.26	\$257.53			
GYR	229729	117838373	Ultra Grip 8 Performance	285/45R20 112V XL ULT GRIP 8 PERFORM A0	285/45R20			285	45	20	XL	V	\$484.70	\$404.82	\$400.60	\$396.39			
GYR	227398	117799373	Ultra Grip 8 Perf ROF	245/45R18 100V XL ULT GRP8PER STR RSC MO	245/45R18			245	45	18	XL	V	\$451.45	\$377.05	\$373.12	\$369.20			
GYR	227397	117798373	Ultra Grip 8 Perf ROF	245/45R19 102V XL ULT GRP 8 PERF STR RSC	245/45R19			245	45	19	XL	V	\$459.20	\$383.52	\$379.53	\$375.53			
GYR	220112	117605649	Ultra Grip Perf 2	255/50R21 SL 106H ULTRA GRIP PERF 2 M+S	255/50R21			255	50	21	SL	H	\$488.25	\$407.79	\$403.54	\$399.29			
GYR	226230	117524649	Ultra Grip Perf 2 ROF	205/55R16 91H SL ULT GRP PERF 2 STR RSC	205/55R16			205	55	16	SL	H	\$260.20	\$217.32	\$215.06	\$212.79			
GYR	227499	117812649	Ultra Grip Perf 2 ROF	205/50R17 89H SL ULT GRP PERF2 STR RSC	205/50R17			205	50	17	SL	H	\$295.95	\$247.18	\$244.60	\$242.03			
GYR	224012	754117575	UltraGrip+ SUV 4x4	255/55R19 111H XL ULTRAGRIP+ SUV 4x4	255/55R19			255	55	19	XL	H	\$339.35	\$283.43	\$280.47	\$277.52			
GYR	224011	754095575	UltraGrip+ SUV 4x4	275/40R20 102H SL ULTRAGRIP+ SUV 4x4	275/40R20			275	40	20	SL	H	\$470.45	\$392.92	\$388.83	\$384.73			
GYR	225828	771760369	Cargo Ultra Grip 2	225/75R16C 118/116 CARGO ULTRAGRIP 2	225/75R16C			225	75	16	C	T	\$395.85	\$330.61	\$327.17	\$323.73			
DUN	225467	266029700	Winter Maxx	175/70R13 82T SL WINTER MAXX BSW TL	175/70R13			175	70	13	SL	T	\$ 96.25	\$ 80.39	\$ 79.55	\$ 78.71			
DUN	225468	266029701	Winter Maxx	175/70R14 84T SL WINTER MAXX BSW TL	175/70R14			175	70	14	SL	T	\$102.10	\$ 85.27	\$ 84.39	\$ 83.50			
DUN	225469	266029702	Winter Maxx	185/70R14 88T SL WINTER MAXX BSW TL	185/70R14			185	70	14	SL	T	\$104.55	\$ 87.32	\$ 86.41	\$ 85.50			
DUN	230332	266029746	Winter Maxx	165/65R14 79R SL WINTER MAXX BSW TL	165/65R14			165	65	14	SL	R	\$112.60	\$ 94.04	\$ 93.06	\$ 92.08			
DUN	225470	266029703	Winter Maxx	175/65R14 82T SL WINTER MAXX BSW TL	175/65R14			175	65	14	SL	T	\$113.45	\$ 94.75	\$ 93.77	\$ 92.78			
DUN	225471	266029704	Winter Maxx	185/65R14 86T SL WINTER MAXX BSW TL	185/65R14			185	65	14	SL	T	\$115.10	\$ 96.13	\$ 95.13	\$ 94.13			
DUN	225472	266029705	Winter Maxx	185/60R14 82T SL WINTER MAXX BSW TL	185/60R14			185	60	14	SL	T	\$118.15	\$ 98.68	\$ 97.65	\$ 96.62			
DUN	225473	266029706	Winter Maxx	205/70R15 96T SL WINTER MAXX BSW TL	205/70R15			205	70	15	SL	T	\$122.15	\$102.02	\$100.96	\$ 99.89			
DUN	225474	266029707	Winter Maxx	215/70R15 98T SL WINTER MAXX BSW TL	215/70R15			215	70	15	SL	T	\$126.10	\$105.32	\$104.22	\$103.12			
DUN	225475	266029708	Winter Maxx	175/65R15 84T SL WINTER MAXX BSW TL	175/65R15			175	65	15	SL	T	\$117.40	\$ 98.05	\$ 97.03	\$ 96.01			
DUN	225476	266029709	Winter Maxx	185/65R15 88T SL WINTER MAXX BSW TL	185/65R15			185	65	15	SL	T	\$123.75	\$103.36	\$102.28	\$101.20			
DUN	225477	266029710	Winter Maxx	195/65R15 91T SL WINTER MAXX BSW TL	195/65R15			195	65	15	SL	T	\$124.90	\$104.32	\$103.23	\$102.14			
DUN	225478	266029711	Winter Maxx	205/65R15 94T SL WINTER MAXX BSW TL	205/65R15			205	65	15	SL	T	\$131.15	\$109.54	\$108.40	\$107.25			
DUN	225479	266029712	Winter Maxx	185/60R15 84T SL WINTER MAXX BSW TL	185/60R15			185	60	15	SL	T	\$124.50	\$103.98	\$102.90	\$101.82			
DUN	225480	266029713	Winter Maxx	195/60R15 88T SL WINTER MAXX BSW TL	195/60R15			195	60	15	SL	T	\$125.65	\$104.94	\$103.85	\$102.76			
DUN	225481	266029714	Winter Maxx	185/55R15 82T SL WINTER MAXX BSW TL	185/55R15			185	55	15	SL	T	\$132.10	\$110.33	\$109.18	\$108.03			
DUN	225482	266029715	Winter Maxx	195/55R15 85T SL WINTER MAXX BSW TL	195/55R15			195	55	15	SL	T	\$138.10	\$115.34	\$114.14	\$112.94			
DUN	225483	266029716	Winter Maxx	205/65R16 95T SL WINTER MAXX BSW TL	205/65R16			205	65	16	SL	T	\$146.35	\$122.23	\$120.96	\$119.69			
DUN	225484	266029717	Winter Maxx	215/65R16 98T SL WINTER MAXX BSW TL	215/65R16			215	65	16	SL	T	\$155.35	\$129.75	\$128.40	\$127.05			
DUN	225485	266029718	Winter Maxx	205/60R16 96T XL WINTER MAXX BSW TL	205/60R16			205	60	16	XL	T	\$146.55	\$122.40	\$121.12	\$119.85			
DUN	225486	266029719	Winter Maxx	215/60R16 99T XL WINTER MAXX BSW TL	215/60R16			215	60	16	XL	T	\$153.95	\$128.58	\$127.24	\$125.90			
DUN	225487	266029720	Winter Maxx	225/60R16 102T XL WINTER MAXX BSW TL	225/60R16			225	60	16	XL	T	\$154.80	\$129.29	\$127.94	\$126.60			
DUN	225488	266029721	Winter Maxx	185/55R16 83T SL WINTER MAXX BSW TL	185/55R16			185	55	16	SL	T	\$147.10	\$122.86	\$121.58	\$120.30			
DUN	225489	266029722	Winter Maxx	195/55R16 91T XL WINTER MAXX BSW TL	195/55R16			195	55	16	XL	T	\$150.00	\$125.28	\$123.98	\$122.67			
DUN	225490	266029723	Winter Maxx	205/55R16 94T XL WINTER MAXX BSW TL	205/55R16			205	55	16	XL	T	\$156.10	\$130.37	\$129.02	\$127.66			
DUN	225491	266029724	Winter Maxx	215/55R16 97T XL WINTER MAXX BSW TL	215/55R16			215	55	16	XL	T	\$165.70	\$138.39	\$136.95	\$135.51			
DUN	225397	266029725	Winter Maxx	225/55R16 99T XL WINTER MAXX BSW TL	225/55R16			225	55	16	XL	T	\$175.60	\$146.66	\$145.13	\$143.61			
DUN	225398	266029726	Winter Maxx	215/60R17 96T SL WINTER MAXX BSW TL	215/60R17			215	60	17	SL	T	\$178.00	\$148.67	\$147.12	\$145.57			
DUN	225399	266029727	Winter Maxx	215/55R17 94T SL WINTER MAXX BSW TL	215/55R17			215	55	17	SL	T	\$191.00	\$159.52	\$157.86	\$156.20			
DUN	225400	266029728	Winter Maxx	225/55R17 101T XL WINTER MAXX BSW TL	225/55R17			225	55	17	XL	T	\$199.25	\$166.41	\$164.68	\$162.95			
DUN	225501	266029729	Winter Maxx	205/50R17 93T SL WINTER MAXX BSW TL	205/50R17			205	50	17	SL	T	\$192.00	\$160.36	\$158.69	\$157.02			
DUN	225502	266029730	Winter Maxx	215/50R17 95T XL WINTER MAXX BSW TL	215/50R17			215	50	17	XL	T	\$204.70	\$170.97	\$169.18	\$167.40			
DUN	225503	266029731	Winter Maxx	225/50R17 98T XL WINTER MAXX BSW TL	225/50R17			225	50	17	XL	T	\$221.45	\$184.96	\$183.03	\$181.10			
DUN	225504	266029732	Winter Maxx	215/45R17 91T XL WINTER MAXX BSW TL	215/45R17			215	45	17	XL	T	\$210.40	\$175.73	\$173.90	\$172.07			
DUN	225505	266029733	Winter Maxx	225/45R17 94T XL WINTER MAXX BSW TL	225/45R17			225	45	17	XL	T	\$215.35	\$179.86	\$177.99	\$176.11			
DUN	225506	266029734	Winter Maxx	235/45R17 97T XL WINTER MAXX BSW TL	235/45R17			235	45	17	XL	T	\$226.85	\$189.47	\$187.49	\$185.52			
DUN	225507	266029735	Winter Maxx	245/45R17 99T XL WINTER MAXX BSW TL	245/45R17			245	45	17	XL	T	\$233.70	\$195.19	\$193.15	\$191.12			
DUN	225508	266029736	Winter Maxx	225/55R18 99T SL WINTER MAXX BSW TL	225/55R18			225	55	18	SL	T	\$237.20	\$198.11	\$196.05	\$193.98			
DUN	225509	266029737	Winter Maxx	235/50R18 101T XL WINTER MAXX BSW TL	235/50R18			235	50	18	XL	T	\$252.45	\$210.85	\$208.65	\$206.45			
DUN	225510	266029738	Winter Maxx	215/45R18 93T XL WINTER MAXX BSW TL	215/45R18			215	45	18	XL	T	\$227.10	\$189.67	\$187.70	\$185.72			
DUN	225511	266029739	Winter Maxx	225/45R18 95T XL WINTER MAXX BSW TL	225/45R18			225	45	18	XL	T	\$238.65	\$199.32	\$197.24	\$195.17			

Brand	Matl No	Product Code	Line	Description	Pure Size	Prefix	Sect	AR	Rim	Load	SS	Dealer Base Price	2017 Invoice Firm	2017 Invoice Firm	2017 Invoice Firm	Order Qty	& EOI Level	Comments
													100 Unit w 4% EOI	151-250 Unit w 5% EOI	250+ Unit w 6% EOI			
DUN	225512	266029740	Winter Maxx	245/45R18 100T SL WINTER MAXX BSW TL	245/45R18			245	45	18	SL	T	\$254.60	\$212.64	\$210.43	\$208.21		
DUN	225513	266029741	Winter Maxx	255/45R18 103T XL WINTER MAXX BSW TL	255/45R18			255	45	18	XL	T	\$262.55	\$219.28	\$217.00	\$214.71		
DUN	225514	266029742	Winter Maxx	225/40R18 92T XL WINTER MAXX BSW TL	225/40R18			225	40	18	XL	T	\$246.25	\$205.67	\$203.53	\$201.38		
DUN	225515	266029743	Winter Maxx	245/40R18 97T XL WINTER MAXX BSW TL	245/40R18			245	40	18	XL	T	\$268.25	\$224.04	\$221.71	\$219.37		
DUN	225516	266029744	Winter Maxx	245/45R19 98T SL WINTER MAXX BSW TL	245/45R19			245	45	19	SL	T	\$278.60	\$232.69	\$230.26	\$227.84		
DUN	226568	266029745	Winter Maxx ROF	245/40R19 94T SL WINTER MAXX ROF BSW	245/40R19			245	40	19	SL	T	\$424.55	\$354.58	\$350.89	\$347.20		
DUN	198338	290126541	Grandtrek SJ6(P	205/70R16 97Q SL GRANDTREK SJ6 BSW	205/70R16			205	70	16	SL	Q	\$143.85	\$120.14	\$118.89	\$117.64		
DUN	230041	290124100	Winter Maxx SJ8	225/75R16 SL 104R Winter Maxx SJ8	225/75R16			225	75	16	SL	R	\$174.20	\$145.49	\$143.98	\$142.46		
DUN	232398	290124133	Winter Maxx SJ8	245/75R16 SL 111R Winter Maxx SJ8	245/75R16			245	75	16	SL	R	\$183.10	\$152.93	\$151.33	\$149.74		
DUN	230042	290124101	Winter Maxx SJ8	215/70R16 SL 100R Winter Maxx SJ8	215/70R16			215	70	16	SL	R	\$159.90	\$133.55	\$132.16	\$130.77		
DUN	230043	290124102	Winter Maxx SJ8	225/70R16 SL 102R Winter Maxx SJ8	225/70R16			225	70	16	SL	R	\$179.60	\$150.00	\$148.44	\$146.88		
DUN	230044	290124103	Winter Maxx SJ8	235/70R16 SL 106R Winter Maxx SJ8	235/70R16			235	70	16	SL	R	\$190.35	\$158.98	\$157.32	\$155.67		
DUN	230045	290124104	Winter Maxx SJ8	245/70R16 SL 107R Winter Maxx SJ8	245/70R16			245	70	16	SL	R	\$195.40	\$163.20	\$161.50	\$159.80		
DUN	230046	290124105	Winter Maxx SJ8	265/70R16 SL 112R Winter Maxx SJ8	265/70R16			265	70	16	SL	R	\$206.60	\$172.55	\$170.75	\$168.96		
DUN	230047	290124106	Winter Maxx SJ8	215/65R16 SL 98R Winter Maxx SJ8	215/65R16			215	65	16	SL	R	\$168.50	\$140.73	\$139.27	\$137.80		
DUN	230048	290124107	Winter Maxx SJ8	235/60R16 SL 100R Winter Maxx SJ8	235/60R16			235	60	16	SL	R	\$183.05	\$152.88	\$151.29	\$149.70		
DUN	232399	290124134	Winter Maxx SJ8	245/70R17 SL 110R Winter Maxx SJ8	245/70R17			245	70	17	SL	R	\$200.55	\$167.50	\$165.75	\$164.01		
DUN	232400	290124135	Winter Maxx SJ8	265/70R17 SL 115R Winter Maxx SJ8	265/70R17			265	70	17	SL	R	\$228.65	\$190.97	\$188.98	\$186.99		
DUN	230049	290124108	Winter Maxx SJ8	225/65R17 SL 102R Winter Maxx SJ8	225/65R17			225	65	17	SL	R	\$190.45	\$159.06	\$157.41	\$155.75		
DUN	230050	290124109	Winter Maxx SJ8	235/65R17 XL 108R Winter Maxx SJ8	235/65R17			235	65	17	XL	R	\$195.00	\$162.86	\$161.17	\$159.47		
DUN	230051	290124110	Winter Maxx SJ8	245/65R17 SL 107R Winter Maxx SJ8	245/65R17			245	65	17	SL	R	\$209.50	\$174.97	\$173.15	\$171.33		
DUN	230052	290124111	Winter Maxx SJ8	265/65R17 SL 112R Winter Maxx SJ8	265/65R17			265	65	17	SL	R	\$237.70	\$198.53	\$196.46	\$194.39		
DUN	230053	290124112	Winter Maxx SJ8	215/60R17 SL 96R Winter Maxx SJ8	215/60R17			215	60	17	SL	R	\$192.25	\$160.57	\$158.89	\$157.22		
DUN	230054	290124113	Winter Maxx SJ8	225/60R17 SL 99R Winter Maxx SJ8	225/60R17			225	60	17	SL	R	\$189.65	\$158.40	\$156.75	\$155.10		
DUN	230055	290124114	Winter Maxx SJ8	235/60R17 SL 102R Winter Maxx SJ8	235/60R17			235	60	17	SL	R	\$197.05	\$164.58	\$162.86	\$161.15		
DUN	230056	290124115	Winter Maxx SJ8	225/55R17 SL 97R Winter Maxx SJ8	225/55R17			225	55	17	SL	R	\$207.20	\$173.05	\$171.25	\$169.45		
DUN	230057	290124116	Winter Maxx SJ8	235/55R17 SL 99R Winter Maxx SJ8	235/55R17			235	55	17	SL	R	\$218.45	\$182.45	\$180.55	\$178.65		
DUN	230058	290124117	Winter Maxx SJ8	235/65R18 SL 106R Winter Maxx SJ8	235/65R18			235	65	18	SL	R	\$243.80	\$203.62	\$201.50	\$199.38		
DUN	232421	290124136	Winter Maxx SJ8	265/65R18 SL 114R Winter Maxx SJ8	265/65R18			265	65	18	SL	R	\$268.20	\$224.00	\$221.67	\$219.33		
DUN	232422	290124137	Winter Maxx SJ8	275/65R18 SL 116R Winter Maxx SJ8	275/65R18			275	65	18	SL	R	\$276.35	\$230.81	\$228.40	\$226.00		
DUN	232423	290124138	Winter Maxx SJ8	225/60R18 SL 100R Winter Maxx SJ8	225/60R18			225	60	18	SL	R	\$220.75	\$184.37	\$182.45	\$180.53		
DUN	230059	290124118	Winter Maxx SJ8	235/60R18 XL 107R Winter Maxx SJ8	235/60R18			235	60	18	XL	R	\$231.80	\$193.60	\$191.58	\$189.57		
DUN	230060	290124119	Winter Maxx SJ8	245/60R18 SL 104R Winter Maxx SJ8	245/60R18			245	60	18	SL	R	\$245.80	\$205.29	\$203.15	\$201.02		
DUN	230061	290124120	Winter Maxx SJ8	265/60R18 SL 110R Winter Maxx SJ8	265/60R18			265	60	18	SL	R	\$265.45	\$221.70	\$219.39	\$217.09		
DUN	230062	290124121	Winter Maxx SJ8	225/55R18 SL 98R Winter Maxx SJ8	225/55R18			225	55	18	SL	R	\$244.20	\$203.96	\$201.83	\$199.71		
DUN	230063	290124122	Winter Maxx SJ8	235/55R18 SL 100R Winter Maxx SJ8	235/55R18			235	55	18	SL	R	\$245.15	\$204.75	\$202.62	\$200.48		
DUN	230064	290124123	Winter Maxx SJ8	255/55R18 XL 109R Winter Maxx SJ8	255/55R18			255	55	18	XL	R	\$261.10	\$218.07	\$215.80	\$213.53		
DUN	230065	290124124	Winter Maxx SJ8	235/50R18 SL 97R Winter Maxx SJ8	235/50R18			235	50	18	SL	R	\$257.95	\$215.44	\$213.20	\$210.95		
DUN	230066	290124125	Winter Maxx SJ8	235/55R19 SL 101R Winter Maxx SJ8	235/55R19			235	55	19	SL	R	\$272.65	\$227.72	\$225.35	\$222.97		
DUN	230067	290124126	Winter Maxx SJ8	245/55R19 SL 103R Winter Maxx SJ8	245/55R19			245	55	19	SL	R	\$270.90	\$226.26	\$223.90	\$221.54		
DUN	230068	290124127	Winter Maxx SJ8	255/50R19 XL 107R Winter Maxx SJ8	255/50R19			255	50	19	XL	R	\$300.75	\$251.19	\$248.57	\$245.95		
DUN	232424	290124139	Winter Maxx SJ8	275/60R20 SL 115R Winter Maxx SJ8	275/60R20			275	60	20	SL	R	\$323.80	\$270.44	\$267.62	\$264.80		
DUN	232425	290124140	Winter Maxx SJ8	275/55R20 SL 113R Winter Maxx SJ8	275/55R20			275	55	20	SL	R	\$300.25	\$250.77	\$248.16	\$245.54		
DUN	230069	290124128	Winter Maxx SJ8	245/50R20 SL 102R Winter Maxx SJ8	245/50R20			245	50	20	SL	R	\$295.70	\$246.97	\$244.40	\$241.82		
DUN	230070	290124129	Winter Maxx SJ8	255/50R20 XL 109R Winter Maxx SJ8	255/50R20			255	50	20	XL	R	\$301.30	\$251.65	\$249.02	\$246.40		
DUN	230071	290124130	Winter Maxx SJ8	265/50R20 SL 106R Winter Maxx SJ8	265/50R20			265	50	20	SL	R	\$316.40	\$264.26	\$261.50	\$258.75		
DUN	230072	290124131	Winter Maxx SJ8	285/50R20 SL 112R Winter Maxx SJ8	285/50R20			285	50	20	SL	R	\$330.95	\$276.41	\$273.53	\$270.65		
DUN	230942	290124132	Winter Maxx SJ8	275/50R21 XL 113R Winter Maxx SJ8	275/50R21			275	50	21	XL	R	\$368.75	\$307.98	\$304.77	\$301.56		New SKU
DUN	224602	265029200	DSX DSST ROF	255/40R20 97Q SL DSX DSST ROF BSW	255/40R20			255	40	20	SL	Q	\$639.60	\$534.19	\$528.63	\$523.06		
DUN	224603	265029201	DSX DSST ROF	285/35R20 100Q SL DSX DSST ROF BSW	285/35R20			285	35	20	SL	Q	\$688.40	\$574.95	\$568.96	\$562.97		
DUN	201954	290122296	Grndtrk WTM3 DSSTROF	255/55R18 109H XL GTREK WTM3 DSST ROF	255/55R18			255	55	18	XL	H	\$435.10	\$363.40	\$359.61	\$355.82		
DUN	231341	291121927	Grndtrk Wnt M3(P	265/55R19 109H SL DUN GRANDTREK WT M3 MC	265/55R19			265	55	19	SL	H	\$391.70	\$327.15	\$323.74	\$320.33		
DUN	202650	291121926	Grndtrk Wnt M3(P	255/50R19 107V XL GRANDTREK WT M3 NO	255/50R19			255	50	19	XL	V	\$373.90	\$312.28	\$309.03	\$305.78		
DUN	201956	291121936	Grndtrk Wnt M3(P	275/45R20 110V XL GRANDTREK WT M3 A0	275/45R20			275	45	20	XL	V	\$439.30	\$366.90	\$363.08	\$359.26		

Brand	Matl No	Product Code	Line	Description	Pure Size	Prefix	Sect	AR	Rim	Load	SS	Dealer Base Price	2017 Invoice Firm	2017 Invoice Firm	2017 Invoice Firm	Order Qty	& EOJ Level	Comments
													100 Unit w 4% EOJ	151-250 Unit w 5% EOJ	250+ Unit w 6% EOJ			
DUN	193508	264038861	Winter Sport M3	215/60R16 95H SL DUN WIN SPT M3 BSWTL	215/60R16			215	60	16	SL	H	\$176.60	\$147.50	\$145.96	\$144.42		
DUN	225597	264038824	Winter Sport M3	275/35R19 96V SL DUN WIN SPT M3 BSW	275/35R19			275	35	19	SL	V	\$486.60	\$406.41	\$402.17	\$397.94		
DUN	201720	264025855	SP WNT M3 DSST	205/55R16 91H SL WINT SPT M3 STR RSC	205/55R16			205	55	16	SL	H	\$249.20	\$208.13	\$205.96	\$203.80		
DUN	201719	264025850	SP WNT M3 DSST	225/50R17 94H SL WINT SPT M3 STR RSC	225/50R17			225	50	17	SL	H	\$309.60	\$258.58	\$255.88	\$253.19		
DUN	215971	265024760	SP Winter Sport 3D	205/60R16 92H SLWINTER SPORT 3D A0	205/60R16			205	60	16	SL	H	\$194.75	\$162.66	\$160.96	\$159.27		
DUN	219920	265024774	SP Winter Sport 3D	225/60R16 98H SLWINTER SPORT 3D A0	225/60R16			225	60	16	SL	H	\$222.45	\$185.79	\$183.85	\$181.92		
DUN	215943	265024744	SP Winter Sport 3D	225/55R16 95H SL DUN WNTR SPT 3D AO	225/55R16			225	55	16	SL	H	\$226.30	\$189.01	\$187.04	\$185.07		
DUN	223451	265024628	SP Winter Sport 3D	235/65R17 104H SL DUN WINTR SPT 3D AO	235/65R17			235	65	17	SL	H	\$244.35	\$204.08	\$201.96	\$199.83		
DUN	203053	265024667	SP Winter Sport 3D	235/65R17 108H XL DUN WINTR SPT 3D	235/65R17			235	65	17	XL	H	\$244.75	\$204.42	\$202.29	\$200.16		
DUN	227940	265024629	SP Winter Sport 3D	215/60R17 96H SL DUN WINTR SPT 3D AO	215/60R17			215	60	17	SL	H	\$245.55	\$205.08	\$202.95	\$200.81		
DUN	215950	265024759	SP Winter Sport 3D	215/55R17 98H XL DUN WNTR SPT 3D AO	215/55R17			215	55	17	XL	H	\$248.05	\$207.17	\$205.01	\$202.86		
DUN	215222	265024757	SP Winter Sport 3D	225/55R17 97H SL DUN WINTR SPT 3D AO TL	225/55R17			225	55	17	SL	H	\$248.15	\$207.25	\$205.10	\$202.94		
DUN	208495	265024742	SP Winter Sport 3D	235/55R17 99H SL DUN WNTR SPT 3D M+S TL	235/55R17			235	55	17	SL	H	\$273.85	\$228.72	\$226.34	\$223.95		
DUN	214409	265024672	SP Winter Sport 3D	235/55R17 103V XL DUN WINTR SPT 3D MS	235/55R17			235	55	17	XL	V	\$282.35	\$235.82	\$233.36	\$230.91		
DUN	225606	265024621	SP Winter Sport 3D	205/50R17 93H XL DUN WINTR SPT 3D A0	205/50R17			205	50	17	XL	H	\$248.80	\$207.80	\$205.63	\$203.47		
DUN	223271	265024732	SP Winter Sport 3D	225/50R17 94H SL DUN WINTR SPT 3D AO M+S	225/50R17			225	50	17	SL	H	\$279.95	\$233.81	\$231.38	\$228.94		
DUN	215975	265024721	SP Winter Sport 3D	225/50R17 98H XL DUN WNTR SPT 3D AO	225/50R17			225	50	17	XL	H	\$273.85	\$228.72	\$226.34	\$223.95		
DUN	216177	265024725	SP Winter Sport 3D	235/45R17 94H SL DUN WNTR SPT 3D MO	235/45R17			235	45	17	SL	H	\$270.05	\$225.55	\$223.20	\$220.85		
DUN	216176	265024724	SP Winter Sport 3D	245/45R17 99H XL DUN WNTR SPT 3D MO	245/45R17			245	45	17	XL	H	\$289.80	\$242.04	\$239.52	\$237.00		
DUN	217584	265024764	SP Winter Sport 3D	245/45R17 99V XL DUN WINTR SPT 3D MO	245/45R17			245	45	17	XL	V	\$294.50	\$245.97	\$243.40	\$240.84		
DUN	212593	265024718	SP Winter Sport 3D	255/45R17 98V SL DUN WNTR SPT 3D MO	255/45R17			255	45	17	SL	H	\$299.80	\$250.39	\$247.78	\$245.18		
DUN	220320	265024625	SP Winter Sport 3D	255/55R18 105H SL DUN WINTR SPT 3D MO	255/55R18			255	55	18	SL	H	\$351.75	\$293.78	\$290.72	\$287.66		
DUN	217587	265024767	SP Winter Sport 3D	255/55R18 109V XL DUN WINTR SPT 3D N0	255/55R18			255	55	18	XL	V	\$371.90	\$310.61	\$307.38	\$304.14		
DUN	220044	265024726	SP Winter Sport 3D	225/50R18 99H XL DUN WINTR SPT 3D AO M+S	225/50R18			225	50	18	XL	H	\$325.90	\$272.19	\$269.36	\$266.52		
DUN	217582	265024762	SP Winter Sport 3D	225/45R18 95V XL DUN WINTR SPT 3D R01	225/45R18			225	45	18	XL	V	\$299.80	\$250.39	\$247.78	\$245.18		
DUN	223925	265024747	SP Winter Sport 3D	235/45R18 94V SL DUN WINTR SPT 3D N0	235/45R18			235	45	18	SL	V	\$341.85	\$285.51	\$282.54	\$279.56		
DUN	219931	265024776	SP Winter Sport 3D	235/45R18 98H XL DUN WINTR SPT 3D AO	235/45R18			235	45	18	XL	H	\$328.20	\$274.11	\$271.26	\$268.40		
DUN	223926	265024748	SP Winter Sport 3D	265/45R18 101V SL DUN WINTR SPT 3D N0	265/45R18			265	45	18	SL	V	\$386.65	\$322.93	\$319.57	\$316.20		
DUN	217585	265024765	SP Winter Sport 3D	235/40R18 95V XL DUN WINTR SPT 3D MO	235/40R18			235	40	18	XL	V	\$348.10	\$290.73	\$287.70	\$284.68		
DUN	206345	265024620	SP Winter Sport 3D	235/40R18 95W XL DUN WINTR SPT 3D RO1	235/40R18			235	40	18	XL	W	\$369.40	\$308.52	\$305.31	\$302.10		
DUN	215949	265024758	SP Winter Sport 3D	245/40R18 97V XL DUN WNTR SPT 3D AO	245/40R18			245	40	18	XL	V	\$370.85	\$309.73	\$306.51	\$303.28		
DUN	212594	265024719	SP Winter Sport 3D	255/40R18 95V SL DUN WNTR SPT 3D MO	255/40R18			255	40	18	SL	V	\$388.60	\$324.56	\$321.18	\$317.80		
DUN	220029	265024730	SP Winter Sport 3D	285/35R18 101W XL DUN WINTR SPT 3D RO1	285/35R18			285	35	18	XL	W	\$489.75	\$409.04	\$404.78	\$400.52		
DUN	219932	265024777	SP Winter Sport 3D	235/55R19 101V SL DUN WINTR SPT 3D	235/55R19			235	55	19	SL	V	\$332.90	\$278.04	\$275.14	\$272.25		
DUN	215661	265024720	SP Winter Sport 3D	235/50R19 99H SL DUN WNTR SPT 3D MO	235/50R19			235	50	19	SL	H	\$337.15	\$281.59	\$278.65	\$275.72		
DUN	217664	265024768	SP Winter Sport 3D	235/50R19 103H XL DUN WINTR SPT 3D AO	235/50R19			235	50	19	XL	H	\$360.25	\$300.88	\$297.75	\$294.61		
DUN	220371	265024626	SP Winter Sport 3D	255/50R19 107H XL DUN WINTR SPT 3D MO	255/50R19			255	50	19	XL	H	\$370.00	\$309.02	\$305.81	\$302.59		
DUN	217666	265024770	SP Winter Sport 3D	265/50R19 110V XL DUN WINTR SPT 3D N0	265/50R19			265	50	19	XL	V	\$382.65	\$319.59	\$316.26	\$312.93		
DUN	220045	265024727	SP Winter Sport 3D	235/45R19 99V XLWINTER SPORT 3D A0	235/45R19			235	45	19	XL	V	\$337.95	\$282.26	\$279.32	\$276.38		
DUN	221974	265024617	SP Winter Sport 3D	245/45R19 102V XLWINTER SPORT 3D	245/45R19			245	45	19	XL	V	\$383.40	\$320.22	\$316.88	\$313.54		
DUN	224592	265024619	SP Winter Sport 3D	235/40R19 96V XL DUN WINTR SPT 3D RO1	235/40R19			235	40	19	XL	V	\$381.45	\$318.59	\$315.27	\$311.95		
DUN	206324	265024623	SP Winter Sport 3D	235/35R19 91W XL DUN WINTR SPT 3D RO1	235/35R19			235	35	19	XL	W	\$407.15	\$340.05	\$336.51	\$332.97		
DUN	217586	265024766	SP Winter Sport 3D	255/35R19 96V XL DUN WINT SPT 3D RO1	255/35R19			255	35	19	XL	V	\$471.10	\$393.46	\$389.36	\$385.27		
DUN	206325	265024624	SP Winter Sport 3D	295/30R19 100W XLWINTER SPORT 3D R01	295/30R19			295	30	19	XL	W	\$506.00	\$422.61	\$418.21	\$413.81		
DUN	221471	265024627	SP Winter Sport 3D	255/45R20 101V SLWINTER SPORT 3D A0	255/45R20			255	45	20	SL	V	\$464.60	\$388.03	\$383.99	\$379.95		
DUN	217733	265024771	SP Winter Sport 3D	275/45R20 110V XLWINTER SPORT 3D N0	275/45R20			275	45	20	XL	V	\$409.75	\$342.22	\$338.66	\$335.09		
DUN	217665	265024769	SP Winter Sport 3D	265/40R20 104V XLWINTER SPORT 3D A0	265/40R20			265	40	20	XL	V	\$395.60	\$330.41	\$326.96	\$323.52		
DUN	222494	265024731	SP Winter Sport 3D	255/35R20 97W XLWINTER SPORT 3D A0	255/35R20			255	35	20	XL	W	\$549.30	\$458.78	\$454.00	\$449.22		
DUN	220046	265024728	SP Winter Sport 3D	265/35R20 99V XLWINTER SPORT 3D A0	265/35R20			265	35	20	XL	V	\$503.60	\$420.61	\$416.23	\$411.84		
DUN	219917	265024772	SP Winter Sport 3D	275/30R20 97W XLWINTER SPORT 3D R01	275/30R20			275	30	20	XL	V	\$525.05	\$438.52	\$433.95	\$429.39		
DUN	222512	265024618	SP Winter Sport 3D	275/35R21 103W XLWINTER SPORT 3D	275/35R21			275	35	21	XL	W	\$606.20	\$506.30	\$501.02	\$495.75		
DUN	226981	265025062	SP Winter Spt 3D ROF	175/60R16 86H XL WINTER SPORT 3D STR RSC	175/60R16			175	60	16	XL	H	\$250.10	\$208.88	\$206.71	\$204.53		
DUN	220485	265025052	SP Winter Spt 3D ROF	195/55R16 87H SL WINTER SPORT 3D STR RSC	195/55R16			195	55	16	SL	H	\$245.65	\$205.17	\$203.03	\$200.89		
DUN	219247	265025060	SP Winter Spt 3D ROF	225/60R17 99H SL WINTER SPORT 3D STR RSC	225/60R17			225	60	17	SL	H	\$303.80	\$253.73	\$251.09	\$248.45		

Brand	Matl No	Product Code	Line	Description	Pure Size	Prefix	Sect	AR	Rim	Load	SS	Dealer Base Price	2017 Invoice Firm	2017 Invoice Firm	2017 Invoice Firm	Order Qty	& EOI Level %	Comments
													100 Unit w 4% EOI	151-250 Unit w 5% EOI	250+ Unit w 6% EOI			
DUN	217732	265025059	SP Winter Spt 3D ROF	225/55R17 97H SL WINTER SPORT 3D STR RSC	225/55R17							\$316.25	\$264.13	\$261.38	\$258.63			
DUN	214427	265025057	SP Winter Spt 3D ROF	185/50R17 86H XL DUN WNTR SPT 3D STR RSC	185/70R17							\$248.00	\$207.13	\$204.97	\$202.81			
DUN	204617	265025056	SP Winter Spt 3D ROF	245/50R18 100H SL WINTR SPORT 3D STR RSC	245/50R18							\$435.95	\$364.11	\$360.31	\$356.52			
DUN	217525	265025058	SP Winter Spt 3D ROF	245/45R18 100V XL WINTR SPORT 3D STR RSC	245/45R18							\$443.10	\$370.08	\$366.22	\$362.37			
DUN	210622	265025051	SP Winter Spt 3D ROF	245/45R19 102V XL WINTR SPORT 3D STR RSC	245/45R19							\$439.90	\$367.40	\$363.58	\$359.75			
DUN	225834	265024733	SP Winter Spt 3D ROF	255/35R20 97V XL WINTER SPT 3D STR RSC	255/35R20							\$522.20	\$436.14	\$431.60	\$427.06			
DUN	227500	265029123	SP Winter Sport 4D	195/65R15 91H SP WI SPT 4D MS	195/65R15							\$153.25	\$127.99	\$126.66	\$125.33			
DUN	223722	265029101	SP Winter Sport 4D	205/55R16 91H SL DUN WINTR SPT 4D	205/55R16							\$185.70	\$155.10	\$153.48	\$151.87			
DUN	223732	265029111	SP Winter Sport 4D	235/65R17 108H XL DUN WINTR SPT 4D	235/65R17							\$244.75	\$204.42	\$202.29	\$200.16			
DUN	230767	265029130	SP Winter Sport 4D	225/55R17 101H XL DUN WINTR SPT 4D	225/55R17							\$268.30	\$224.08	\$221.75	\$219.42			
DUN	223731	265029110	SP Winter Sport 4D	235/55R17 99V SL DUN WINTR SPT 4D	235/55R17							\$279.60	\$233.52	\$231.09	\$228.66			
DUN	228012	265029125	SP Winter Sport 4D	225/50R17 94H SL DUN WINTR SPT 4D MO	225/50R17							\$286.75	\$239.49	\$237.00	\$234.50			
DUN	230252	265029128	SP Winter Sport 4D	225/50R17 98H XL DUN WINTR SPT 4D A0	225/50R17							\$293.90	\$245.47	\$242.91	\$240.35			
DUN	228011	265029124	SP Winter Sport 4D	235/50R18 97V SL DUN WINTR SPT 4D MO	235/50R18							\$365.15	\$304.97	\$301.80	\$298.62			
DUN	226424	265029118	SP Winter Sport 4D	235/55R19 101V SL DUN WINTR SP 4D NO	235/55R19							\$350.25	\$292.53	\$289.48	\$286.43			
DUN	227164	265029119	SP Winter Sport 4D	255/50R19 103V SL DUN WINTR SPT 4D N0	255/50R19							\$421.55	\$352.08	\$348.41	\$344.74			
DUN	229731	265029127	SP Winter Sport 4D	265/45R20 104V SL DUN WINTR SPT 4D N0	265/45R20							\$512.05	\$427.66	\$423.21	\$418.75			
DUN	229730	265029126	SP Winter Sport 4D	295/40R20 106V SL DUN WINTR SPT 4D N0	295/40R20							\$641.40	\$535.70	\$530.12	\$524.54			
DUN	228135	265040800	SP Winter Spt 4D NST	275/30R21 98W XL WINTER SPT 4D R01 NST	275/30R21							\$649.00	\$542.04	\$536.40	\$530.75			
DUN	230731	265029129	SP Winter Spt 4D ROF	225/55R17 97H SL WINTR SPT 4D STR RSC MOE	225/55R17							\$338.60	\$282.80	\$279.85	\$276.91			
DUN	223886	265029113	SP Winter Spt 4D ROF	225/50R17 94H SLWINTR SPT 4D STR RSC	225/50R17							\$342.75	\$286.26	\$283.28	\$280.30			
DUN	228013	265029140	SP Winter Spt 4D ROF	225/50R17 94H SL DUN WINT SPT 4D MOE ROF	225/50R17							\$343.25	\$286.68	\$283.70	\$280.71			
DUN	227165	265029120	SP Winter Spt 4D ROF	205/45R17 88V XL WINTER SPORT 4D STR RSC	205/45R17							\$309.45	\$258.45	\$255.76	\$253.07			
DUN	227166	265029121	SP Winter Spt 4D ROF	225/45R17 91H SL WINTER SPORT 4D STR RSC	225/45R17							\$319.45	\$266.80	\$264.03	\$261.25			
DUN	228014	265029141	SP Winter Spt 4D ROF	215/55R18 95H SL DUN WINT SPT 4D MOE ROF	215/55R18							\$312.30	\$260.83	\$258.12	\$255.40			
DUN	226516	265029117	SP Winter Spt 4D ROF	245/50R18 104V XL WINTER SPORT 4D MO ROF	245/50R18							\$439.80	\$367.32	\$363.49	\$359.67			
DUN	233291	265031701	Winter Sport 5 SUV	255/45R20 105V XL WINTER SPORT 5 SUV MO	255/45R20							\$467.90	\$390.79	\$386.72	\$382.65			New SKU
DUN	233180	265031700	Winter Sport 5 SUV	285/40R20 108V XL WINTER SPORT 5 SUV MO	285/40R20							\$490.55	\$409.71	\$405.44	\$401.17			New SKU
DUN	229716	291105050	SP LT 60	205/65R15C 102/100T LR-C SP LT 60	205/65R15							\$207.25	\$173.10	\$171.29	\$169.49			